

## Pharmacy: Factors that influence the choice of career and study options

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### Abstract

The motivations for students who have previously commenced or completed degree studies in non-pharmacy programs to enter a pharmacy program are not clearly defined. In addition, the factors which may influence the selection of a traditional undergraduate vs the newly developed Master of Pharmacy (Graduate Entry) program are unknown. To understand the reasons why such students may choose pharmacy as a career option, students in the University of South Australia pharmacy program were surveyed at the commencement of the 2005 academic year. Participants were asked to score the influence of various factors on their decision to undertake the pharmacy program. The results indicated that future job prospects and a desire to make a contribution to healthcare were uppermost in participant's minds and the relative costs of the undergraduate and Graduate Entry programs were, not unexpectedly, major factors which influenced the choice of study pathway.

**Keywords:** *Career choice, Graduate Entry, survey, undergraduate*

### Introduction

Throughout Australia, the Bachelor of Pharmacy is a high demand program, reflected by very high Tertiary Entry Rank (TER) cut-off scores in all states. Students who wish to enter university directly from secondary school apply, and are accepted, into tertiary programs based on secondary school achievement whilst those who have undertaken tertiary studies may be scored on the grade point average achieved in their degree. Student achievement in all Australian states (except Queensland) is reported on the same scale, called, depending on the state, the TER, the Universities Admission Index or Equivalent National Tertiary Entrance Rank. These scores range between 99.95 (highest rank) and 0, and report the student's rank position relative to all other students. At the University of South Australia the increased demand for entry into the Bachelor of Pharmacy program is reflected by the increasing TER required for entry; from 96.4 in 2003 to 97.9 in 2004 and 99.5 in 2005.

The demand for the undergraduate Bachelor of Pharmacy program is partly fuelled by a national and international shortage of qualified pharmacists, and

subsequent employment prospects for graduates. A 2003 study of the demand and supply of pharmacists for the National Pharmacy Workforce reference group found that there was an undersupply of community and hospital pharmacists in Australia in 1999. It was projected that the shortfall would continue beyond 2010 (Health Care Intelligence Pty Ltd, 2003). The National and State Skill Shortage List for Professionals (February 2004), lists pharmacy as a profession where there is a national skills shortage (Department of Employment and Workplace Relations, 2004). Across Australia, pharmacy graduates are reported to have a 99.1% employment rate within 4 months of completing their degree (Graduate Careers Council of Australia, 2004).

In response to this shortage there has been sustained pressure by the profession to increase the number of pharmacy graduates. Within Australia this pressure has resulted in established pharmacy schools increasing their intake, the opening of a number of new pharmacy schools, and, more recently, with the establishment of Graduate Entry pharmacy programs at several universities.

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To complement its current undergraduate pharmacy program, the School of Pharmacy and Medical Sciences at the University of South Australia has developed a full fee paying Master of Pharmacy (Graduate Entry) program, anticipating that this program will be desirable to students who have recently completed Science and Biomedical degrees. The program is intense, running over six semesters in two calendar years. To be considered for entry, applicants must have completed all requirements for a previous degree, obtaining a credit average. At the University of South Australia, a credit is awarded in a course for a mark between 65 and 74, and generally indicates work of high quality showing strong grasp of subject matter and appreciation of dominant issues. This requirement indicates that the student needs a strong, but not necessarily exceptional record. They must also have completed set tertiary courses such as chemistry, mathematics and statistics, physiology, biochemistry and microbiology. Graduates of the program will, therefore, have an alternate pathway to the undergraduate pharmacy degree, for potential registration as a pharmacist.

The majority of Australian undergraduate students in tertiary education pay for a proportion of the costs of their higher education through the Higher Education Contribution Scheme (HECS). Students may choose to defer payment of this contribution until they are receiving a threshold salary for debt repayment. Within this framework, universities have been also been permitted to charge an upfront fee for postgraduate programs (Chapman & Ryan, 2002). The undergraduate Bachelor of Pharmacy program is HECS based whilst the Master of Pharmacy (Graduate Entry) program will be “upfront” full fee paying.

As indicated above, the undergraduate pharmacy program is in high demand. In 2004, of the 760 applications submitted for the Bachelor of Pharmacy program, 247 were from applicants who had commenced or completed other degree programs. Within the current total cohort of 412 pharmacy students there are 96 students who have commenced other degree programs before entering into the pharmacy program. Of these, 14 students have commenced or completed postgraduate degree programs, including PhD programs, and 35 have completed a previous undergraduate degree.

Prior to the implementation of the Graduate Entry program it was deemed prudent to establish the feasibility of the program in terms of attracting potential students and the likely impact of the Graduate Entry program on the student intake into the current Bachelor of Pharmacy. Therefore, current pharmacy undergraduate students who have previously undertaken or completed studies in programs other than pharmacy were surveyed to determine the reasons why these students entered the undergraduate

pharmacy program. Secondly, we have sought to establish the factors which would have determined their likelihood of undertaking the Master of Pharmacy (Graduate Entry) program rather than the undergraduate Bachelor of Pharmacy or vice versa.

## Materials and methods

The Research study was approved by the University of South Australia Human Ethics Committee (HREC), protocol P159/04. The research was divided into two stages: focus groups to formulate questions around reasons for choice of pharmacy as a prospective career and issues around the Master of Pharmacy (Graduate Entry) program (late 2004) and then an online survey using these questions (early 2005).

Potential focus group participants were identified by emailing enrolled undergraduate pharmacy students. Those who responded, indicating that they had previously undertaken tertiary study and were willing to participate in the focus group research, took part in a small group discussion to highlight potential questions and issues. The focus group responded to questions as a starting point for discussions. Questions were then formulated for the online survey and approved by HREC. The questionnaire was made available through the University of South Australia online tool *TellUs*. All students enrolled in the undergraduate pharmacy program, and those who had participated in the focus group previously (including pre-registrants who completed their university study in December 2005), were emailed and asked to respond indicating that they were prepared to participate in the online study. The web link to the online survey was then sent to only those students to ensure that the data was only gathered from the group of students who had previously commenced or completed tertiary studies in programs other than pharmacy. Data collected through the online tool *TellUs* is automatically anonymised.

Demographic information and open-ended response data was collated and summarized. The interpolated medium was used to analyse Likert-scale responses. Data from University student records were used to confirm previous study status of the enrolled students.

## Results

Forty five of the 96 eligible students responded to the invitation to participate in the online survey. Of these students, 16 were in the first year of the program, 9 in the second year, 4 in the third year, 15 in the fourth year and there was one pre-registration graduate.

Participants had undertaken study in various Bachelor of Science programs (11 participants), Bachelor of Biomedical Science or allied health professional degree programs (11 participants),

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233 Bachelor of Biotechnology programs (7 participants),  
234 pharmaceuticals related programs, e.g. Higher Diploma  
235 in Pharmaceutical Sciences (5 participants), specific  
236 pre-pharmacy preparatory programs (2 participants),  
237 Bachelor of Engineering (2 participants), Bachelor of  
238 Commerce (2 participants), Bachelor of Education  
239 (1 participants), Bachelor of Veterinary Science (1 par-  
240 ticipants), Bachelor of Food and Nutrition (1 partici-  
241 pant), and Bachelor of Technology (1 participant),  
242 whilst 2 participants did not specify their previous  
243 programs of study.

244 Table I presents compiled data from all Likert-scale  
245 questions. Data indicate that future job prospects and  
246 a desire to make a contribution to healthcare were  
247 uppermost in participant's minds when choosing to  
248 undertake studies in a pharmacy program after already  
249 having undertaken studies in a previous degree. The  
250 status of pharmacy degree, recognition of prior  
251 learning, a desire to own their own business and the  
252 degree of overlap between previous education and the  
253 pharmacy program were of lesser importance. A desire  
254 to work in the pharmaceutical industry or in rural a  
255 pharmacy were of less importance again and child care  
256 facility availability was the least important concern for  
257 survey participants.

258 Turning to the comparison between choice of the  
259 undergraduate pharmacy program and the Master of  
260 Pharmacy (Graduate Entry) program, data in Table I  
261 indicate that participants would find obtaining fees  
262 difficult for the latter program and that the cost of the  
263 Master of Pharmacy (Graduate Entry) program would  
264 be an important consideration. The cost of under-  
265 taking the HECS based undergraduate pharmacy  
266 program was not considered to be as important for  
267 survey participants.

268 Survey participants given the alternative choices of  
269 entry into the current HECS-based Bachelor of  
270 Pharmacy program and the 2 years full-fee Master of  
271 Pharmacy (Graduate Entry) program (based on an  
272 annual cost of \$20,000–\$25,000) overwhelmingly  
273 chose the Bachelor of Pharmacy program  
274 (26 participants) as compared to the Master of  
275 Pharmacy (Graduate Entry) program (7 participants)  
276 with 10 participants indicating no preference for either  
277 option.

278 Of the 23 respondents who commented further on  
279 this, 11 indicated that the cost is a major factor that  
280 would prevent them entering the Masters program.  
281 Nine of the students reiterated this when given an  
282 opportunity to again comment further. Comments  
283 included:

284 “The only reason I can't do the masters degree is  
285 I can't afford it”.

287 “Obviously as a student, and like many of the other  
288 students, would not have access to that sort of  
289 money, and I didn't feel it was fair to put that kind of

burden on my parents. In fact, . . . . . I don't think  
they could actually afford it”.

” I struggle to afford the time spent away from work  
to study the bachelors program, especially with the  
workload. Paying full fees would make it  
impossible”.

Conversely, one student who did not qualify for  
HECS considered that the Master of Pharmacy  
(Graduate Entry) program to be a better option in  
terms of costs.

Four respondents indicated that the shorter time  
involved in undertaking the Master of Pharmacy  
(Graduate Entry) program was appealing, conversely  
two respondents were concerned about the recog-  
nition of the degree by the registering body and an  
additional two respondents were concerned that the  
Master of Pharmacy program may not have the same  
appeal for prospective employers as the undergraduate  
program.

When asked about the preferred structure of the  
Master of Pharmacy (Graduate Entry) program, 22 of  
the 42 respondents indicated that the current proposal  
for this program to be run as three semesters per year  
over 2 years is the preferred program structure.  
Comments regarding program structure included:

“better to get it done quicker, so entry into the  
workforce is possible sooner”.

However, 17 of the 42 respondents expressed a  
preference for 3 years with two semesters per year.  
The main reasons for this preference revolved around  
two concerns: the quality of learning may be reduced  
in the intense program and the need to earn money  
during the holiday period.

Responses to the question of the qualities required  
for those intending to undertake the Master of  
Pharmacy (Graduate Entry) program included a  
background in science or health science subjects  
(22 respondents), high grades during previous study  
(credit average or above typically quoted)  
(10 respondents), good communication skills  
(8 respondents, 2 of whom suggested an interview),  
enthusiasm (5 respondents), life/work experience  
(2 respondents) and good people skills (1 respondent).

Responses to the question of essential features of the  
Master of Pharmacy (Graduate Entry) program  
included provision of a good knowledge base  
(7 respondents), flexibility of study including option  
of part time (6 respondents), placements/work  
experience (4 respondents, 1 suggesting paid place-  
ments), relevance to real world (3), structure and  
support (2), assessment not too difficult (2) whilst 4  
respondents were “not sure”.

Further comments relating to this question focussed  
mainly on cost as the main issue (5 respondents), with  
several suggestions that scholarships be made

Table I. Responses to the Likert questions used in the online survey ranked in order of importance.		Number of students choosing each response					Interpolated median
		1	2	3	4	5	
349							407
350							408
351							409
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353							411
354	Rate the importance of future employment prospects	32	9	4	0	0	412
355	as a factor when choosing						413
356	entry into the pharmacy program						414
357	Rate the importance of the desire to make	23	19	2	1	0	415
358	a contribution to healthcare as a						416
359	factor when choosing entry into						417
360	the pharmacy program						418
361	Assuming that you were willing to undertake	23	7	10	2	3	419
362	the Masters Program would obtaining						420
363	the fees be difficult						421
364	Rate the importance of the costs	21	14	7	2	0	422
365	of studying for two fee-paying years						423
366	in the graduate entry pharmacy program						424
367	Rate the importance of the status of having	19	8	12	6	0	425
368	a degree in pharmacy as a factor						426
369	when choosing entry into the						427
370	pharmacy program						428
371	Rate the importance of the recognition of prior	15	16	11	2	1	429
372	learning as a factor when						430
373	choosing entry into the pharmacy						431
374	program						432
375	Rate the importance of a desire to work	12	17	15	1	0	433
376	in a clinical setting when choosing						434
377	entry into the pharmacy						435
378	program						436
379	Rate the importance of the desire to own	12	15	12	4	2	437
380	a business as a factor when						438
381	choosing entry into the						439
382	pharmacy program						440
383	Rate the importance of the degree of overlap	10	11	14	5	5	441
384	between previous education and the pharmacy						442
385	program as a factor when choosing						443
386	entry into the pharmacy program						444
387	Rate the importance of the costs of studying	7	10	14	4	10	445
388	for the HECs based pharmacy						446
389	program as a factor when choosing						447
390	entry into the pharmacy program						448
391	Rate the importance of workload in the pharmacy	3	12	17	7	5	449
392	program as a factor when						450
393	choosing entry into the pharmacy program						451
394	Rate the importance of the timing of the intake	6	7	22	6	4	452
395	into the undergraduate pharmacy program						453
396	Rate the importance of the desire to work	4	8	16	11	6	454
397	in the pharmaceutical industry as a factor						455
398	when choosing entry into						456
399	the pharmacy program						457
400	Rate the importance of the availability	1	5	8	6	24	458
401	of childcare facilities						459

Median scores tending towards 1 indicate a high level of importance, whereas, scores towards 5 indicating low importance.  $n = 45$ .

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465 available. Recognition of the Master of Pharmacy  
466 (Graduate Entry) program was again highlighted  
467 (1 respondent) and the availability of trainee positions  
468 raised as a concern (1 respondent).

## 470 Discussion

471  
472 The aim of this study was to determine the reasons  
473 why students who had commenced or completed  
474 another tertiary degree entered the undergraduate  
475 pharmacy program.

476 Employment prospects were uppermost in the  
477 minds of our respondents. As indicated above,  
478 pharmacy has good employment prospects, whilst  
479 graduates of other programs may have poorer  
480 prospects. For example, only 70% of computer  
481 science graduates are employed 4 months after  
482 graduation with the remainder seeking full time or  
483 part time employment (Graduate Careers Council of  
484 Australia, 2004). Interestingly, strong employment  
485 prospects are listed as one of the rewards of a  
486 university education in information provided to school  
487 students through the Graduate Careers Council of  
488 Australia (2004), therefore, it is likely that this  
489 reinforces the notion that potential career prospects  
490 is an “appropriate” and, indeed, important consider-  
491 ation when choosing a tertiary education program.

492 The participants’ desire to make a contribution to  
493 health care is consistent with other studies which have  
494 looked at the reasons behind students’ choice of health  
495 care professions. A study of US female pharmacy  
496 students found that the primary reason for choice of  
497 profession was “want a career in the health field”  
498 (Rascati, 1990). A recent Australian study which  
499 looked at medical radiation student and speech  
500 pathology student career choice found that only 7%  
501 of their entire study sample had considered a field of  
502 study that was not classified as a health science  
503 (Adamson, Covic, Kench & Lincoln, 2003). Similarly,  
504 in the UK study of dentistry, students only 12% of the  
505 participants indicated consideration of non-health  
506 care professions (Hallissey, Hannigan & Ray, 2000).  
507 In each case, there is a strong interest by the students  
508 in a health care study program. As pharmacy practice  
509 continues to emphasise patient interface it is  
510 encouraging to see that a contribution to health care  
511 is of more significance to the survey participants than  
512 the status of the degree.

513 Our respondents did not indicate that the oppor-  
514 tunities to work in a rural community had been an  
515 important factor when choosing to enter the  
516 pharmacy program. Rural areas of Australia have  
517 been identified as having an increasing shortage of  
518 pharmacists (Health Care Intelligence Pty Ltd, 2003).  
519 To address these shortages, strategies of establishing  
520 pharmacy degree programs in rural settings and online  
521 preceptor education programs (Marriott et al., 2005)  
522 have been initiated and in fact may be warranted if our

respondents are indicative of students in city 523  
campuses. 524

525 Respondents did not indicate that the opportunities  
526 to work in the pharmaceutical industry had been an  
527 important factor when choosing to enter the  
528 pharmacy program. This may reflect the comparative  
529 lack of presence of large pharmaceutical companies in  
530 South Australia but also the comparative lack of  
531 promotion of this particular career path for pharmacy  
532 graduates within the current program. Strategies to  
533 increase awareness of both national and international  
534 career prospects within the pharmaceutical industry  
535 may, therefore be warranted. Indeed, heightened  
536 awareness of these career paths amongst prospective  
537 students could prove an effective means of attracting  
538 students into the program who are looking for careers  
539 outside of primary health care. Attracting such  
540 students into the Graduate program would provide a  
541 more heterogeneous student cohort which may have  
542 benefits in terms of broadening the focus of the  
543 teaching and learning within the program and  
544 producing more rounded graduates.

545 The lowest scoring question was related to the  
546 provision of childcare facilities (Table I). This question  
547 was included because an area which was highlighted  
548 during the focus group discussions was that Graduate  
549 Entry students will, by definition, be older than the 18  
550 years old graduate that might typically enter the  
551 undergraduate program. The argument put forward  
552 was that with increasing age comes increasing  
553 responsibilities, particularly in terms of having to pay  
554 a mortgage and look after a family including young  
555 children. It was therefore surprising that the question  
556 regarding the importance of availability of childcare  
557 scored so poorly in the online questionnaire. Similarly,  
558 questions around workload and the option to study  
559 part-time, which would allow greater flexibility when  
560 trying to balance home life and academic studies, also  
561 appear to be of little importance to most students.  
562 This would suggest that the majority of the tertiary  
563 transfer students within the current undergraduate  
564 program have not yet settled down to have families.  
565 Whether this is a reflection of a general trend in society  
566 of having children later in life, or whether the length  
567 and intensity of study required to complete the  
568 undergraduate program means that students with  
569 young, children are, in effect, precluded from entry in  
570 pharmacy is an unknown. If it is the former, then that  
571 results suggest that balancing studies with family life is  
572 not a major issue for potential Graduate Entry  
573 students. If it is the latter, then may need to be  
574 implemented to allow equity of access for potential  
575 students with families into the Graduate Entry  
576 program.

577 Our study also sought to establish the factors which  
578 would have determined whether students who had  
579 previously commenced or completed another tertiary  
580 degree considered undertaking the Master of 580

581 Pharmacy (Graduate Entry) program rather than the  
582 undergraduate Bachelor of Pharmacy or vice versa.

583 The most significant outcome from this study is that  
584 these participants do not overwhelmingly consider the  
585 two-year fee-paying Master in Pharmacy (Graduate  
586 Entry) program is a good alternative to the 4 years  
587 HECS based undergraduate Bachelor of Pharmacy  
588 program as a means to obtaining the base academic  
589 requirements for registration as a pharmacist. The  
590 primary reason given for this was the cost of the  
591 Graduate Entry program; however, some reservations  
592 were expressed regarding the recognition of the  
593 program and the “quality” of the learning experience.  
594 Having concluded this, the students surveyed were  
595 already studying in a 4 years program and would not  
596 be likely to acknowledge that other alternatives may be  
597 superior. The costs of the 2 years full fee paying  
598 Master of Pharmacy (Graduate Entry) program and  
599 the 4 years HECS based undergraduate Bachelor of  
600 Pharmacy program are not remarkably different. This  
601 similarity is apparent even when one considers credit  
602 which could be awarded for courses previously  
603 completed within the four year program and costs of  
604 living for four rather than two years. However, deferral  
605 of fees is not possible in the Graduate Entry program.  
606 In 2002, 79% of students in HECS based programs  
607 deferred payment of HECS (Australian Bureau of  
608 Statistics, 2002). Information was not requested  
609 about deferral of HECS in the survey, however, it is  
610 predict that respondent’s views, with respect to the  
611 question of costs, may reflect HECS deferral rather  
612 than cost structure as such. It is important to note that  
613 some student groups, for example, international  
614 students, are not eligible for HECS whilst other  
615 student groups, for example, permanent residents, are  
616 not able to defer HECS payments.

## 618 Conclusion

620 Tertiary transfer students represent up to a quarter of  
621 the intake into the undergraduate pharmacy program  
622 at the University of South Australia. The main drivers  
623 for these students to enter pharmacy are good  
624 employment prospects and the desire to make a

639 contribution to healthcare. This study suggests that  
640 the introduction of the Graduate Entry program is  
641 unlikely to have a large impact on the numbers of  
642 tertiary transfer students entering the undergraduate  
643 program. The main reason for this is that paying the  
644 course fees up-front is seen as prohibitive. It can  
645 therefore, be concluded that students entering the  
646 Graduate Entry program are likely to have different  
647 characteristics to those currently entering into the  
648 undergraduate program. Primarily, these will be  
649 students who do not qualify for HECS. It is also  
650 possible that the Graduate Entry program will attract  
651 students looking to gain rapid entry into the workforce  
652 or students with family commitments who are  
653 currently put-off from entering the undergraduate  
654 program.

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